

## Design-to-deliver process improvement

Engineering Systems has experiences from structured walk-through of companies work process from A-Z with emphasis on how systems, processes and people act together to deliver products to clients. Often this occurs in a project context, where the service offered to clients are slightly different depending on the IT portfolio and client requirements – some use AutoCAD, some use Solidworks etc.

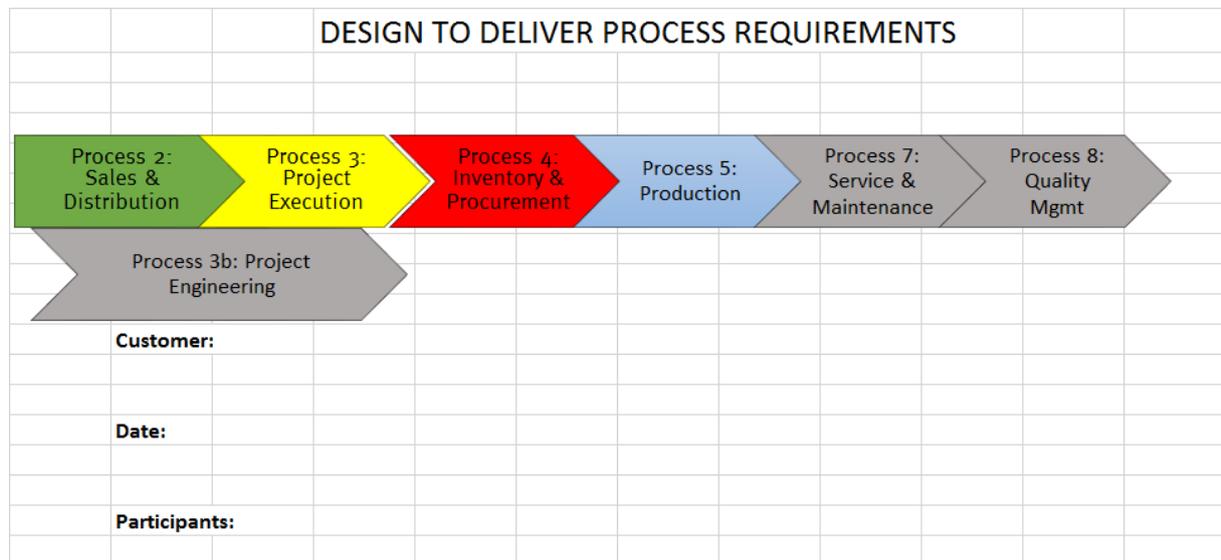


Fig.1: Improvement Analysis Framework

### Always room for improvement

As specialists in software customization and standard CRM, CAD/PLM and ERP systems, we have seen many companies using IT differently, and processes from semi-manual to fully automatic. In general, some are very satisfied, but there is always room for improvement. Let us sit together in a conference room and do a walkthrough while highlighting how it works and what could be improved. We experience that it is always helpful to do this at least annually. Because there is always room for improvement.

### Three improvement dimensions: Systems, Processes and People

**a) Systems**

Which system is used and how is the process between them? Do you have silos of information?

**b) Process**

Are processes different from time to time? Do you have all kinds of categories of projects? How is the service-cycle for your products? How do you work with sub-suppliers?

**c) People**

Are you working in a functional organization? Are people trained in their process with tools? Is there room for improvement on how work is divided among the employees?

## Workshop offer

Engineering Systems offer workshop like a roundtable discussion for 2 hours for free. It might be that we after this workshop recommend a lean improvement workshop where we categorize the [8 wastes of lean](#): 1) Defects, 2) Overproduction, 3) Waiting, 4) Non-Value Added Processing, 5) Transportation, 6) Inventory, 7) Motion and 8) Unused Employee Talent.

We set the ambition level together with your organization. Then the stage is set for improving the business. Our motto is: *You only get better by starting the change today!*

Please, contact us for more information and get a quote for your company.

Best regards,

**Øystein Sannarnes**

 Engineering Systems

**Engineering Systems AS**

Andøyfaret 33  
4623 Kristiansand

Mobile: +47 926 44 543

E-mail: [oystein.sannarnes@engsys.no](mailto:oystein.sannarnes@engsys.no)

Skype: osannar

Skype for Business: [oyssan@engsys.no](skype://oyssan@engsys.no)

LinkedIn | [www.once.no](http://www.once.no)